Audited Financial Statements For the year ended 31 December 2009

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### REPORT OF THE BOARD OF DIRECTORS

For the year ended December 2009

The Board of Directors of HPT Vietnam Corporation has the pleasure in presenting this report and the audited financial statements of the Company for the year ended 31 December 2009.

### 1. Incorporation

HPT Vietnam Corporation (the Company) is a joint – stock company established per the Certificate of Business Registration No. 4103002304 dated 11 May 2004. During the company's operating, the changes in charter capital, as well as activities are approved by the Ho Chi Minh's Department of Planning and Investment in accordance with the 2<sup>nd</sup> amendment certificate of business registration dated 18 October 2005, the 3<sup>rd</sup> amendment date 09 August 2006, the 4<sup>th</sup> amendment dated March 29, 2007, the 5<sup>th</sup> amendment dated 01 June 2007, the 6<sup>th</sup> amendment dated 18 November 2009, and the 7<sup>th</sup> dated 02 March 2010.

### 2. The Board of Directors and the Board of Management

The member of the Board of Directors and the Board of Management during the year 2009 and at the date of this report are:

| Mr.  | Ngo Vi Dong          | Chairman / General Director            |
|------|----------------------|--|
| Mrs. | Dinh Ha Duy Trinh    | Vice Chairman/ Deputy General Director |
| Mr.  | Dinh Ha Duy Linh     | Member / Deputy General Director       |
| Mr.  | Nguyen Duc Tien      | Member                                 |
| Mrs. | Han Nguyet Thu Huong | Member                                 |
| Mr.  | Nguyen Quyen         | Member                                 |
| Mr.  | Tran Anh Hoang       | Member                                 |
| Mrs. | Nguyen Thì Hong Hai  | Chief Accountant                       |
|      |                      |  |

### 3. Head Office

The Company's Head Office is located at 60 Nguyen Van Troi Street, Phu Nhuan District, Ho Chi Minh City, the branch is located at Dong Da District, Ha Noi City.

### 4. Principle operation

- Provide warranty, maintenance and repairing services for IT products.
- Purchase, sell, deliver and install IT products.
- Agent in trade and consign goods.
- Build projects, join in bids, organize project implementation, install PC and network systems.
- Providing application software and developing software.
- Provide additional service on telecommunications network.

### 5. Operation results

The Company's financial position and results of its operation for the year ended 31 December 2009 are presented in the accompanying financial statements.

### 6. Extraordinary and subsequent event

Up to the date of this report, the Board of Management considered that no event could cause misstatement of figures and information presented in the audited financial statements.

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### REPORT OF THE BOARD OF DIRECTORS (continued)

For the year ended December 2009

### Independent auditors

BDO Viet Nam Company Limited has been appointed to perform the audit of the Company's financial statements for the year ended 31 December 2009.

### 8. Statement of the Management's responsibility in respect of the Financial Statements

The Management is responsible for the financial statements of the year, which give a true and fair view of the state of affairs of the Company for the year ended 31 December 2009 and of its results and cash flows for the year then ended. In preparing those financial statements, the Management is required to:

- Select suitable accounting policies and then apply them consistently;
- Make judgments and estimate that are reasonable and prudent;
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Management confirms that the Company has complied with the above requirements in preparing the financial statements.

The Management is responsible for ensuring that proper accounting records that are kept disclose with reasonable accuracy at any time, the financial position of the Company and the accounting records comply with the Vietnamese Accounting System, the Vietnamese Accounting Standards and relevant statutory requirements. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### 9. The approval of the Board of Directors

We hereby approve the accompanying financial statements which give a true and fair view of the financial position of the Company as at December 31, 2009 and the results of its operations for the year ended 31 December 2009 in accordance with the Vietnamese accounting standard system and comply with relevant statutory requirements.

Ho Chi Minh City, 19 March 2010

On behalf of the Board of Directors

Chairman

NGO VI DONG

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Ho Chi Minh City, 19 March 2010

Ref: 0047.HCM/124KTA.2009

### REPORT OF INDEPENDENT AUDITORS

To: The Board of Directors and the Management of HPT Vietnam Corporation

BDO Vietnam Company Limited have audited the accompanying financial statements of HPT Vietnam Corporation ("the Company") including the Balance sheet as at 31 December 2009, and the related statements of income, cash flows and the notes to the financial statements for the year then ended from page 4 to page 23.

The preparation and presentation of the financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.

### The basis of our opinion

We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a basis for our opinion

### Auditors' opinion

In our opinion, in all material respect, the accompanying financial statements give a true and fair view of the financial position as at 31 December 2009, the results of its operations and its cash flows for the year then ended of HPT Vietnam Corporation in conformity with the Vietnamese Accounting Standards, Vietnamese Accounting System and comply with relevant statutory requirements.

Without qualifying our above opinion, we would draw your attention to the matter as follows:

As mentioned in item 4.2 of the Notes to the financial statements, the foreign exchange difference of the revaluation of the assets and liabilities nominated in other currency than VND at year end presented in this financial statements is recorded in conformity with the circular No. 201/2009/TT-BTC dated 15 October 2009 issued by the Ministry of Finance.

VU THI THO

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General Director Certificate No. D0065/KTV

LE NGOC HAI Auditor Certificate No. 0179/KTV



### BALANCE SHEET

As at 31 December 2009

Currency unit: VND

| ASSETS  | Code                                   | Notes | Ending balances                                    | Beginning balances                               |
|---|--|-------|--|--|
| CURRENT ASSETS  | 100                                    |       | 291,891,462,473                                    | 200,957,570,897                                  |
| Cash and cash equivalents   | 110                                    | 5.1   | 28,347,178,728                                     | 15,870,175,069                                   |
| Cash Cash equivalents   | 1.11<br>112                            |       | 8,347,178,728<br>20,000,000,000                    | 15,870,175,069                                   |
| Short-term financial investments  | 120                                    | 5.2   | 2,000,000  | 40,500,000                                       |
| Short-term investments Provision for securities and short-term investments devaluation  | 121<br>129                             |       | 2,000,000  | 123,793,600<br>(83,293,600)                      |
| Accounts receivable   | 130                                    | 5.3   | 229,066,274,330                                    | 119,629,675,049                                  |
| Trade receivables Advance to suppliers Intercompany receivable Construction contractor receivables based on agreed progress billings Other receivables Provision for doubtful debts | 131<br>132<br>133<br>134<br>135<br>139 |       | 204,423,176,119<br>24,674,732,361                  | 115,637,538,155<br>3,992,136,894                 |
| Inventories   | 140                                    | 5.4   | 27,645,787,341                                     | 63,752,153,494                                   |
| Inventories Provision for decline value in inventory  | 141<br>149                             |       | 27,645,787,341                                     | 63,752,153,494                                   |
| Other current assets  | 150                                    | 5.5   | 6,830,222,074                                      | 1,665,067,285                                    |
| Prepaid expenses Deductible value added tax Tax and other receivables from the State Other current assets   | 151<br>152<br>154<br>158               |       | 253,669,135<br>1,108,405,689<br>-<br>5,468,147,250 | 333,616,650<br>147,232,114<br>-<br>1,184,218,521 |

### BALANCE SHEET

As at 31 December 2009

Currency unit: VND

| ASSETS   | Code | Notes | <b>Ending balances</b> | Beginning balances |
|--|------|-------|------------------------|--------------------|
| NON- CURRENT ASSETS                            | 200  |       | 12,948,997,580         | 13,157,685,881     |
| Long- term receivables                         | 210  |       | -                      | le.                |
| Long- term trade receivables                   | 211  |       |                        |                    |
| Subsidiaries' equity receivable                | 212  |       |                        | €                  |
| Long- term intercompany receivables            | 213  |       | -                      | -                  |
| Other long- term receivables                   | 218  |       | ₹                      | <b></b>            |
| Provision for doubtful long- term receivables  | 219  |       | -                      |                    |
| Fixed assets                                   | 220  |       | 3,949,266,485          | 5,269,888,908      |
| Tangible fixed assets                          | 221  | 5.6   | 3,558,640,928          | 4,812,619,192      |
| - Cost   | 222  |       | 13,712,134,817         | 16,320,629,960     |
| - Accumulated depreciation                     | 223  |       | (10,153,493,889)       | (11,508,010,768)   |
| Leased financial fixed assets                  | 224  |       | -                      |                    |
| - Cost   | 225  |       | -                      |                    |
| - Accumulated depreciation                     | 226  |       | -                      |                    |
| Intangible fixed assets                        | 227  | 5.7   | 390,625,557            | 457,269,716        |
| - Cost   | 228  |       | 1,476,546,658          | 1,284,839,775      |
| - Accumulated depreciation                     | 229  |       | (1,085,921,101)        | (827,570,059)      |
| Construction in progress                       | 230  |       | -                      |                    |
| Investment Property                            | 240  |       |                        | · ·                |
| - Cost   | 241  |       | -                      |                    |
| - Accumulated depreciation                     | 242  |       | -                      | -                  |
| Long-term financial investments                | 250  | 5.8   | 6,765,350,000          | 4,245,000,000      |
| Investment in subsidiary company               | 251  |       | 1,650,000,000          | 1.650,000,000      |
| Investment in associates and joint ventures    | 252  |       | 3,360,000,000          | 1,440,000,000      |
| Other long-term investments                    | 258  |       | 2,167,850,000          | 1,155,000,000      |
| Provision for long-term investment devaluation | 259  |       | (412,500,000)          |                    |
| Other long-term assets                         | 260  |       | 2,234,381,095          | 3,642,796,973      |
| Long- term prepaid expenses                    | 261  | 5.9   | 1,667,213,166          | 2,744,810,950      |
| Deferred income tax assets                     | 262  |       | =                      |                    |
| Other long-term assets                         | 268  | 5.10  | 567,167,929            | 897,986,023        |
| TOTAL ASSETS                                   | 270  |       | 304,840,460,053        | 214,115,256,778    |

### **BALANCE SHEET**

As at 31 December 2009

Currency unit: VND

| RESOURCES  | Code | Notes | <b>Ending balances</b> | Beginning balances                      |
|--|------|-------|------------------------|---|
| LIABILITIES                                      | 300  |       | 252,329,575,892        | 168,272,279,648                         |
| Current liabilities                              | 310  |       | 230,638,135,892        | 107,455,079,648                         |
| Short-term borrowings and liabilities            | 311  | 5.11  | 134,855,492,325        | 73,669,209,356                          |
| Trade payables                                   | 312  | 5.13  | 74,711,482,715         | 21,775,360,213                          |
| Advance from customer                            | 313  | 5.13  | 9,031,058,024          | 1,477,295,718                           |
| Tax and payables to the State                    | 314  | 5.12  | 7,239,963,571          | 5,127,778,107                           |
| Payable to employees                             | 315  | 5.13  | 4,000,432,313          | 2,000,432,313                           |
| Accrual expenses                                 | 316  | 5.13  | 519,291,721            | 3,353,423,774                           |
| Intercompany payables                            | 317  |       |                        | 1 *                                     |
| Construction contractor payables based on agreed |      |       |                        |   |
| progress billings                                | 320  |       |                        | 1 -                                     |
| Other payables                                   | 321  | 5:14  | 280,415,223            | 51,580,167                              |
| Provisions for current liabilities               | 322  |       |                        |   |
| Long-term liabilities                            | 330  |       | 21,691,440,000         | 60,817,200,000                          |
| Long-term trade payables                         | 331  |       | _                      |   |
| Intercompany long-term payables                  | 332  |       | ¥.                     | 1.                                      |
| Other long- term payables                        | 333  |       |                        | 6,650,000                               |
| Long-term borrowings and liabilities             | 334  | 5.15  | 21,691,440,000         | 60,810,550,000                          |
| Deferred income tax payables                     | 335  | 20.00 | 2,,02,,1,00,000        | -                                       |
| Provision for severance allowance                | 336  |       | ~                      | I =                                     |
| Provision for long-term payables                 | 337  |       | -                      | 1 °                                     |
| Provision for compensation to damage to investor | 339  |       | -                      | +                                       |
| OWNER'S EQUITY                                   | 400  | 5.16  | 52,510,884,161         | 45,842,977,130                          |
| Capital  | 410  |       | 52,218,148,838         | 45,834,834,596                          |
| Paid-in capital                                  | 411  |       | 38,476,550,000         | 38,476,550,000                          |
| Capital surplus                                  | 412  |       | 139,500,000            | 139,500,000                             |
| Other capital                                    | 413  |       | *                      | 153,550,000                             |
| Treasury stock                                   | 414  |       | (730,500,000)          | (730,500,000)                           |
| Difference on revaluation of assets              | 415  |       |                        | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Foreign exchange differences                     | 416  |       | (1,107,200,737)        | -                                       |
| Investment and development fund                  | 417  |       | 753,240,000            | 342,240,000                             |
| Financial reserve fund                           | 418  |       | 750,538,370            | 339,538,370                             |
| Other funds belonging to owners' equity          | 419  |       | •                      |   |
| Retained earnings                                | 420  |       | 13,936,021,205         | 7,267,506,226                           |
| Other capital, funds                             | 430  |       | 292,735,323            | 8,142,534                               |
| Bonus and welfare funds                          | 431  |       | 292,735,323            | 8,142,534                               |
| Fund for subsidized expenses                     | 432  |       |                        | our mayouth                             |
| Welfare fund that formed fixed assets            | 433  |       | ₹                      |   |
| TOTAL RESOURCES                                  | 440  |       | 304,840,460,053        | 214,115,256,778                         |

### **BALANCE SHEET**

As at 31 December 2009

Currency unit: VND

### OFF BALANCE SHEET ITEMS

| Items                                    | Codes | Ending balances | Beginning balances |
|--|-------|-----------------|--------------------|
| Operating lease assets                   |       | -               | _                  |
| Goods held under trust or for processing |       | -               | Ļ                  |
| Goods received on consignment for sale   |       | <u>-</u>        | ļ.                 |
| Bad debts written off                    |       | 47,894,173      | 47,894,173         |
| Foreign currencies (USD)                 |       | 8,728.27        | 12,754.70          |
| Budget for operating activities          |       | -               | -                  |

CHIEF ACCOUNTANT

NGUYEN THI HONG HAI

Ho Chi Minh Chi 19 March 2010 GENERAL DIRECTOR

NGO VI DONG

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### INCOME STATEMENT

For the year ended 31 December 2009

Currency unit: VND

| Items   | Codes | Notes | 2009            | 2008            |
|---|-------|-------|-----------------|-----------------|
| Revenues from goods sold and services rende   | 01    |       | 703,997,546,318 | 459,952,455,760 |
| Deductions from revenue                       | 02    |       | 2,071,258,519   | 8,992,434,601   |
| Net sales of good sold and services rendered  | 10    | 6.1   | 701,926,287,799 | 450,960,021,159 |
| Cost of goods sold                            | 11    |       | 615,794,411,988 | 377,780,104,767 |
| Gross profit on goods sold and services rende | 20    |       | 86,131,875,811  | 73,179,916,392  |
| Financial income                              | 21    | 6.2   | 4,073,797,506   | 3,533,473,399   |
| Financial expense                             | 22    | 6.3   | 15,945,472,542  | 13,789,767,172  |
| - In which: interest expense                  | 23    |       | 9,715,643,867   | 9,408,501,462   |
| Selling expenses                              | 24    | 6.4   | 38,581,867,870  | 38,928,115,949  |
| General and administrative expenses           | 25    | 6.5   | 19,529,380,797  | 14,864,789,030  |
| Operating profit                              | 30    |       | 16,148,952,108  | 9,130,717,640   |
| Other income                                  | 31    | 6.6   | 66,819,148,940  | 3,020,228,653   |
| Other expense                                 | 32    | 6.7   | 58,104,968,574  | 543,262,652     |
| Other profit / (loss)                         | 40    |       | 8,714,180,366   | 2,476,966,001   |
| Profit / (loss) before tax                    | 50    |       | 24,863,132,474  | 11,607,683,641  |
| Current income tax expenses                   | 51    | 6.8   | 4,351,048,183   | 2,527,885,363   |
| Deferred income tax expenses                  | 52    |       | •               | -               |
| Profit/(loss) after tax                       | 60    |       | 20,512,084,291  | 9,079,798,278   |
| Earning per share                             | 70    | 6.9   | 5,409           | 2,394           |

CHIEF ACCOUNTANT

NGUYEN THI HONG HAI

Ho Chr Minh City, 19 March 2010

NGO VI DONG

### CASH FLOWS STATEMENT

For the year ended 31 December 2009

Currency unit: VND

| Items  | Codes     | 2009                                      | 2008             |
|--|-----------|---|------------------|
| CASH FLOW FROM OPERATING ACTIVITIES  |           |   |                  |
| Net profits (loss) before tax  | 01        | 24,863,132,474                            | 11,607,683,641   |
| Adjustments for:   |           |   |                  |
| - Depreciation and amortization  | 02        | 2,701,885,972                             | 3,639,676,821    |
| - Provisions   | 03        | 360,840,550                               | 83,293,600       |
| - Unrealized foreign exchange (gain) / loss  | 04        | ₩.  | -                |
| - (Gain) loss on investments   | 05        | (909,484,641)                             | (325,687,423)    |
| - Interest expenses  | 06        | 9,715,643,867                             | 9,408,501,462    |
| Operating profits before changes in working capital  | 08        | 36,732,018,222                            | 24,413,468,101   |
| - Change in accounts receivable  | 09        | (116,592,977,715)                         | (25,270,846,179) |
| - Change in inventories  | 10        | 36,106,366,153                            | 3,121,845,710    |
| - Change in accounts payable   | 11        | 61,626,673,355                            | (23,076,153,146) |
| - Change in prepayments  | 12        | 1,157,545,299                             | (1,474,621,266)  |
| - Interest expenses paid   | 1.3       | (9,715,643,867)                           | (9,661,970,588)  |
| - Corporate income tax paid  | 14        | (3,196,942,127)                           | (2,028,209,747)  |
| - Other cash inflows from operating activities   | 15        |   | £ .              |
| - Other cash outflows from operating activities  | 16        | (1,740,191,022)                           | (979,822,927)    |
| Net cash flow from operating activities  | 20        | 4,376,848,298                             | (34,956,310,042) |
| CASH FLOW FROM INVESTMENT ACTIVITIES   |           |   |                  |
| Purchase of fixed assets and other long – term assets<br>Proceeds from disposals of fixed assets and other long - term | 21        | (1,670,279,381)                           | (2,747,178,054)  |
| assets   | 22        | 193,454,544                               | -                |
| Loans to other entities and payments for purchase of debt  |           |   |                  |
| instrument of other entities   | 23        | (891,056,400)                             | -                |
| Payments from borrowers and proceeds from sales of debt  |           |   |                  |
| instruments of other entities  | 24        |   | 20,000,000       |
| Payments for investments in other entities   | 25        | (1,920,000,000)                           | (3,090,000,000   |
| Proceeds from sales of investments in other entities   | 26        | 1. 17 (17 (17 (17 (17 (17 (17 (17 (17 (17 |                  |
| Interest and dividends received  | 27        | 1,005,045,929                             | 325,687,423      |
| Net cash flow from investment activities   | 30        | (3,282,835,308)                           | (5,491,490,631   |
| CASH FLOW FROM FINANCIAL ACTIVITIES  | 23        |   |                  |
| Capital contribution   | 31        | ₹.  | *                |
| Capital redemption   | 32        | 200 222 220 200 200                       | -                |
| Borrowings   | 33        | 366,335,261,054                           | 286,153,533,713  |
| Loan repayment   | 34        | (343,962,840,169)                         | (283,050,932,544 |
| Finance lease principal paid   | 35        | <del>-</del> .                            | Ť                |
| Dividends paid   | 36        | (10,996,785,501)                          | (3,666,655,500   |
| Net cash flow from financial activities  | 40        | 11,375,635,384                            | (564,054,331     |
| NET CASH INFLOWS/(OUTFLOWS)  | 50        | 12,469,648,374                            | (41,011,855,004  |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING   | <b>40</b> | 15 070 175 060                            | E4 002 020 073   |
| OF THE YEAR  | 60        | 15,870,175,069                            | 56,882,030,073   |
| Effect of foreign exchange difference  | 61        | 7,355,285                                 | -                |
| CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR   | 70        | 28,347,178,728                            | 15,870,175,069   |

CHIEF ACCOUNTANT

NGUYEN THI HONG HAI

NGO VI DONG

Ho ChieMinh Chy, 19 March 2010 GENERAL DIRECTOR + DICH VU CONG NIGHE \*

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### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2009

### 1 BUSINESS HIGHLIGHTS

HPT Vietnam Corporation (the Company) is established under the transferred from a Company Limited to a Joint-stock company.

The Company is operated under the Certificate of Business Registration No. 4103002304 dated 11 May 2004 issued by The Department for Planning and Investment of Ho Chi Minh City. The registration had been amended had been as follows:

| Time | Date       | Amended items   |
|------|------------|---|
| 2nd  | 18/10/2005 | Increase the charter capital from 10 billion to 15 billion VND.               |
| 3rd  | 09/08/2006 | Increase the charter capital to 20 billion VND and addition to business line. |
| 4th  | 29/03/2007 | Increase the charter capital to 36 billion VND.                               |
| 5th  | 01/06/2007 | Addition warehouse.   |
| 6th  | 18/11/2009 | Increase the charter capital to 38,476,550,000 VND                            |
| 7th  | 02/03/2010 | Increase the charter capital to 59,892,990,000 VND                            |

According to the business registration, the principle activities of the Company are:

- Provide warranty, maintenance and repairing services for IT products.
- Purchase, sell, deliver and install IT products.
- Agent in trade and consign goods.
- Build projects, join in bids, organize project implementation, install PC and network systems.
- Providing application software and developing software.
- Provide additional service on telecommunications network.

The Company's Head Office is located at 60 Nguyen Van Troi Street, Phu Nhuan District, Ho Chi Minh City. The Company has branches:

- Ha Noi Branch: 123 Xa Dan Street, Phuong Liên ward, Dong Da district, Ha Noi City
- HPT Warranty Center at 62 Nguyen Van Troi Street, Phu Nhuan District, Ho Chi Minh City.
- HPT Software Development Center (HPT soft) at the floor 9, Vitek Tower, 63 Vo Van Tan, District 3, Ho Chi Minh City.
- HPT Warranty Center at 62 Nguyen Van Troi Street, Phu Nhuan District, Ho Chi Minh City.

Up to 31 December 2009, the number of employees was 280.

### 2 PERIOD, CURRENCY UNIT ACCOUNTING

The financial year starts from 01 January and ends on 31 December annually.

The currency unit for accounting: Vietnam dong (VND)

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For the year ended 31 December 2009

### 3 COMPLIANCE WITH VIETNAMESE ACCOUNTING SYSTEM AND STANDARDS

### 3.1 Preparation of financial statements

Financial statements are prepared in conformity with Vietnamese Accounting Standards, Vietnamese Accounting System and accounting principles generally accepted in Vietnam.

Financial statements are prepared at the historical cost. The company applies the accounting principles consistent and complies with the principles which are applied in the previous years.

### 3.2 Compliance with Vietnamese accounting system and standards

The Company's Management is aware of twenty-six (26) Vietnamese Accounting Standards, which have been issued by the Ministry of Finance.

To comply with the decisions and circulars on Vietnamese Accounting Standards, the Company's management has selected Vietnamese Accounting System, Vietnamese Accounting Standards which are applied to the Company's operations in Vietnam to prepare the financial statements.

### 3.3 Form of accounting books

Accounting books system : General Journal

### 4 SIGNIFICANT ACCOUNTING POLICIES

### 4.1 Cash and cash equivalents

Cash include cash on hand and cash in banks. Cash equivalents are the short-term investments having high liquidity, easily transfer to cash, having no risk in modifying the value and are used to pay commitment in short-term purposes rather than investment or other purposes.

### 4.2 Foreign currency transactions

Transactions arising in foreign currencies are translated into VND at the actual exchange rates of the transaction dates.

Assets and liabilities denominated in foreign currency will be revaluated at the rate promulgated by State Bank at closing date of the year 2009.

Foreign exchange difference is transferred into the income statement.

At year-end, cash and cash equivalents, account receivables, account payables denominated in foreign currency will be revaluated at the rate promulgated by State Bank at closing date of the year 2009. Foreign exchange difference arising from the revaluation of assets and liabilities denominated in foreign currency is recorded as follows

 According to Vietnamese Accounting Standards No. 10 (VAS 10), foreign exchange difference due to revaluation of monetary items denominated in foreign currency is transferred into the income statement. COM CHAM BI

For the year ended 31 December 2009

- According to Circular No. 201/2009/TT-BTC dated 15 October 2009 issued by the Ministry of Finance, foreign exchange difference from the revaluation monetary items denominated in foreign currency will be recorded as follows:
  - For cash and short-term liabilities: foreign exchange difference from the revaluation
    is not transferred into the income statement, but presented in foreign exchange
    difference item of the balance sheet.
  - For long- term receivables: foreign exchange difference from the revaluation is transferred into the income statement.
  - To long- term payables: foreign exchange difference from the revaluation is transferred into the income statement. In the case of this foreign exchange difference allocated into financial expense causes the loss in the results of operation, a part of this foreign exchange difference will be allocated into following years but does not exceed 5 years to avoid the loss in the current company's operation, and in condition that the foreign exchange difference allocated to the income statement will be equal at least to foreign exchange difference of the current portion of long term payable.

In the previous year, foreign exchange difference from the revaluation is recorded in accordance with the VAS No. 10; in this fiscal year, foreign exchange difference from the revaluation is recorded in conformity with the circular 201/2009/TT-BTC dated 15 October 2009 issued by the Ministry of Finance. This change does not affect on the beginning balances of the financial statements and the compared figures.

### 4.3 Account receivables

Trade receivables and other receivables are presented at historical cost less provision for doubtful debts.

Provisions for doubtful debts are made for estimated loss from not collectible account receivables at reporting date.

### 4.4 Inventories

Inventories are presented at original cost less provision for decline in value of inventories and obsolescence and ensure that regconized cost is lower than original cost and market value. Original cost includes purchases cost, processing cost and other related direct cost.

The Company applies the perpetual inventory and cost applies first in first out method.

Provision for devaluation of inventories is recognized when their costs are higher than their net realizable values at the yearend. Gain or loss from provision is record in cost of goods sold in the fiscal year.

### 4.5 Tangible fixed assets

Tangible fixed assets are recognized by original cost, including purchase cost and related expenses, and recorded according to each component part. Expenditure for purchase, upgrade and renewals are capitalized, expenditure for maintenance and repair are charged to income statement.

When assets are sold, original cost and accumulate depreciation are written-off in financial statement. Gain or losses from disposal are recognized as other income or expense.

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### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2009

Depreciation is provided on straight-line basis over the estimated useful lives as regulated in Decision No.206/2003/QD-BTC issued on December 12, 2003. The estimated useful live of fixed assets are as follows:

Machinery and equipments Transportation Office equipment 5-10 Years 6 Years

3-5 Years

### 4.6 Intangible fixed assets

### Accounting software

Accounting software is recognized as intangible fixed asset and amortized in 5 years, applied straight – line method.

### 4.7 Long-term prepaid expenses

Long-term prepaid expenses incude: training expenses, technology research, maintaining and reparing office, equipments; the period of allocation is from 2 to 3 years.

### 4.8 Investments

Short-term investments were recognized according to original cost.

Provision for the decline of short-term investment when market value is lower than book value. Investment in subsidiary, associated company and other long-term investment which are presented in financial statements applied original price method.

### 4.9 Recognition revenue

Revenue from goods sold and services rendered are presented in the income statements when the company has transferred the majority of risks and benefits associated with the right to own the products or goods to the buyer;

Revenue can not recognized whether there are items materially related to the uncertainty for collection of receivables related to the ability of goods return.

### 4.10 Corporate Income Tax expense

The Company has to pay corporate income tax (CIT) at the rate of 25% on taxable profit.

The Company applies Circular No. 03/2009/TT-BTC dated on 13 January 2009 of Ministry of Finance for the relief of CIT in 2009.

CIT expenses are comprised of current and deferred corporate income tax expense.

### Current corporate income tax expense.

Current CIT is the amount of income taxes payable or recoverable in respect of the current year taxable profit and the current tax rates. Taxable profit differs from accounting profit due to adjustment the temporary difference between carrying amount of assets or liabilities in the balance sheet and its tax base as well as the adjustment of revenue and expense which are free of tax or are not deductible.



For the year ended 31 December 2009

### Deferred corporate income tax expense.

Deferred CIT is the CIT payable or recoverable in future periods due the temporary difference between carrying amount of assets or liabilities in the balance sheet and its tax base. A deferred tax liability should be recognized for all taxable temporary differences. A deferred tax asset shall be recognized for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be utilized.

### 5 SUPPLEMENTAL INFORMATION TO THE FINANCIAL STATEMENTS

| 5.1                                      | Cash and cash equivalents   | 21/12/2000        |      | 01/01/2009                     |
|--|---|-------------------|------|--------------------------------|
|  |   | 31/12/2009<br>VND |      | VND                            |
|  | Cook as beard VOID  | 827,040,700       |      | 179,077,659                    |
|  | Cash on hand – VND<br>Cash in bank – VND                          | 7,363,544,315     |      | 15,474,560,868                 |
|  | Cash in bank – VND  Cash in bank – USD                            | 156,593,713       | (*)  | 216,536,542                    |
|  |   | 20,000,000,000    | 7.5  | 210,230,912                    |
|  | Term deposit in bank - VND  | 28,347,178,728    |      | 15,870,175,069                 |
|  | Total   | 20,347,170,720    |      | 13,670,173,002                 |
|  | (*) equivalent to USD 8,728.27                                    |                   |      |                                |
| 5.2                                      | Short-term investment   |                   |      |                                |
| S. S | Short term investment   | 31/12/2009        |      | 01/01/2009                     |
|  |   | VND               |      | VND                            |
|  | Short-term securities investment                                  | 2,000,000         |      | 123,793,600                    |
|  | Provision for decline in value of short – term                    |                   |      |                                |
|  | investments   | -                 |      | (83,293,600)                   |
|  | Total   | 2,000,000         |      | 40,500,000                     |
|  |   |                   |      |                                |
| 5.3                                      | Short-term receivables  | G versess         |      |                                |
|  |   | 31/12/2009        |      | 01/01/2009                     |
|  |   | VND               | 465  | VND                            |
|  | Trade receivables   | 204,423,176,119   | (*)  | 115,637,538,155                |
|  | Advances to suppliers   | 24,674,732,361    | (**) | 3,992,136,894                  |
|  | Provision for bad debts   | (31,634,150)      | -    | 110 (20 (22 040                |
|  | Total   | 229,066,274,330   | -    | 119,629,675,049                |
|  | (*) in which:   |                   |      |                                |
|  | ( ) in which.   |                   |      | 31/12/2009                     |
|  |   | USD               |      | Equivalent to VND              |
|  | Trade receivable in VND   |                   |      | 86,764,288,564                 |
|  | Trade receivable in USD   | 6,516,040.08      |      | 116,904,275,075                |
|  | Trade receivable in JPY   | 3,712,000.00      |      | 754,612,480                    |
|  | Total   | · ·               |      | 204,423,176,119                |
|  | 24  |                   |      |                                |
|  | 10 A                           | ows:              |      |                                |
|  | (**) This is mainly the advance to suppliers as follows:          |                   |      |                                |
|  | (**) This is mainly the advance to suppliers as foll<br>Itech-JSC |                   |      | 9,133,583,690                  |
|  | Itech-JSC   |                   |      | 9,133,583,690<br>5,719,016,688 |
|  |   |                   |      |                                |



### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2009

| 5.4 | Inventories                                   | 31/12/2009<br>VND | 01/01/2009<br>VND |
|-----|---|-------------------|-------------------|
|     | Spare part, equipment                         | 9,673,846,532     | 7,690,506,616     |
|     | Direct expenses related to setting process or | 3,02,0.10,02      | ,                 |
|     | supplying services                            | 17,971,940,809    | 947,103,697       |
|     | Property merchandise                          |                   | 55,114,543,181    |
|     | Total   | 27,645,787,341    | 63,752,153,494    |
| 5.5 | Other current assets                          |                   |                   |
|     |   | 31/12/2009        | 01/01/2009        |
|     |   | VND               | VND               |
|     | Short-term repaid expenses                    | 253,669,135       | 333,616,650       |
|     | - Office rental                               | 177,918,200       | 295,041,650       |
|     | - Other deferred expenses                     | 75,750,935        | 38,575,000        |
|     | VAT deductible                                | 1,108,405,689     | 147,232,114       |
|     | Tax and receivables from the State Budget     | ¥-                | -                 |
|     | Other   | 5,468,147,250     | 1,184,218,521     |
|     | - Advance                                     | 394,434,742       | 1,184,218,521     |
|     | - Short - term deposits                       | 5,073,712,508     | *                 |
|     | Total   | 6,830,222,074     | 1,665,067,285     |

### 5.6 Tangible fixed assets

|                          | Machinery<br>VND | Transportation VND | Office equipment VND | Total<br>VND    |
|--------------------------|------------------|--------------------|----------------------|-----------------|
| History cost             |                  |                    |                      |                 |
| Opening balance          | 14,336,116,953   | 1,770,968,521      | 213,544,486          | 16,320,629,960  |
| Increase                 | 634,069,498      | 844,503,000        |                      | 1,478,572,498   |
| Disposal                 | (3,587,067,641)  | (500,000,000)      |                      | (4,087,067,641) |
| Closing balance          | 11,383,118,810   | 2,115,471,521      | 213,544,486          | 13,712,134,817  |
| Accumulated depreciation |                  |                    |                      |                 |
| Opening balance          | 10,647,793,739   | 712,778,606        | 147,438,423          | 11,508,010,768  |
| Depreciated              | 2,082,254,786    | 331,279,851        | 30,000,293           | 2,443,534,930   |
| Disposal                 | (3,582,774,031)  | (215,277,778)      |                      | (3,798,051,809) |
| Closing balance          | 9,147,274,494    | 828,780,679        | 177,438,716          | 10,153,493,889  |
| Net book value           |                  |                    |                      |                 |
| Opening balance          | 3,688,323,214    | 1,058,189,915      | 66,106,063           | 4,812,619,192   |
| Closing balance          | 2,235,844,316    | 1,286,690,842      | 36,105,770           | 3,558,640,928   |

Up to 31 December 2009,

- The cost of tangible fixed assets fully depreciated but still in use is VND 6,859,384,713
- Net book value of transportations which are mortgaged to guarantee for long-term borrowing from bank is VND 975,591,648





### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2009

| 5.7 | Intangible fixed assets   | Software          | Total         |
|-----|---|-------------------|---------------|
|     |   | VND               | VND           |
|     | History cost  |                   |               |
|     | Opening balance   | 1,284,839,775     | 1,284,839,775 |
|     | Increase  | 191,706,883       | 191,706,883   |
|     | Closing balance   | 1,476,546,658     | 1,476,546,658 |
|     | Accumulated amortization  |                   |               |
|     | Opening balance   | 827,570,059       | 827,570,059   |
|     | Depreciation  | 258,351,042       | 258,351,042   |
|     | Closing balance   | 1,085,921,101     | 1,085,921,101 |
|     | Net book value  |                   |               |
|     | Opening balance   | 457,269,716       | 457,269,716   |
|     | Closing balance   | 390,625,557       | 390,625,557   |
|     |   |                   |               |
| 5.8 | Long – term investments   | 241424200         | na 10a 12000  |
|     |   | 31/12/2009        | 01/01/2009    |
|     | A 6 1 1 1   | VND               | VND           |
|     | Investment in Subsidiary  | 1,650,000,000 (a) | 1,650,000,000 |
|     | Investment in Associated companies  | 3,360,000,000 (b) | 1,440,000,000 |
|     | Other long-term investment  | 2,167,850,000     | 1,155,000,000 |
|     | - Government bonds  | 10,000,000        | 10,000,000    |
|     | <ul> <li>Phu Nhuan Economic Development Joint-Stock<br/>Company (10% of charter capital)</li> </ul> | 1,145,000,000     | 1,145,000,000 |
|     | - Shares of Vietinbank  | 1,012,850,000     | 1,145,000,000 |
|     | Total   | 7,177,850,000     | 4,245,000,000 |
|     | Provision for devaluation of long-term investment   | (412,500,000) (c) | 4,242,000,000 |
|     | Provision for devaluation of long-term investment   | (412,300,000) (C) |               |

- (a) This is the invested amount in HPT Link Corporation to hold 55% of its charter capital. Up to 31 December 2009, the Company has fully contributed its part in HPT Link Corporation. The subsidiary's principal activities are: producing broadcast machine, electric equipments, providing software.
- (b) This is the invested amount in Tong Yang High Technology Company to hold 30 % of its charter capital. Up to 31 December 2009, the Company had contributed 3.36 billion VND, remaining capital to contribute is 1.44 billion VND.
- (c) This is the provision for devaluation of the investment in the subsidiary which its operation begin to come down. At December 2009, the accumulated loss in the subsidiary's financial statement equals to 59.48% of contributed capital and the Company should provide a provision of VND 981,420,000; the difference amount of provision valued at VND 568,920,000 has yet made.

### 5.9 Long-term prepaid expense

| Eding term prepara expense             | years to allocate | 31/12/2009<br>VND | 01/01/2009<br>VND |
|--|-------------------|-------------------|-------------------|
| Training, technology science research  |                   |                   |                   |
| expenses                               | 2 years           | 435,562,330       | 418,763,217       |
| Office repair expenses                 | 3 years           | 548,977,318       | 1,132,149,566     |
| Tools and equipments deferred expenses | 3 years           | 682,673,518       | 1,193,898,167     |
| Total                                  |                   | 1,667,213,166     | 2,744,810,950     |



### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2009

| 5.10 | Other long - term assets                |                 |      |                |
|------|---|-----------------|------|----------------|
|      |   | 31/12/2009      |      | 01/01/2009     |
|      |   | VND             |      | VND            |
|      | Long - term deposits                    |                 |      |                |
|      | - Rental prepaid expenses               | 312,781,520     |      | 573,181,520    |
|      | - Other                                 | 254,416,409     |      | 324,804,503    |
|      | Total                                   | 567,197,929     |      | 897,986,023    |
| 5.11 | Short – term borrowings and liabilities |                 |      |                |
|      |   | 31/12/2009      |      | 01/01/2009     |
|      |   | VND             |      | VND            |
|      | Short-term borrowings                   | 134,621,492,325 | (1). | 71,119,209,356 |
|      | Current portion of long-term borrowings | 234,000,000     | (2)  | 2,550,000,000  |
|      | Total                                   | 134,855,492,325 |      | 73,669,209,356 |
|      | (1) Details of short-term borrowings:   |                 |      |                |
|      |   | 31/12/2009      |      | 01/01/2009     |
|      |   | VND             |      | VND            |
|      | Short-term borrowings in bank           | 130,444,285,254 |      | 69,707,402,729 |
|      | - VND                                   | 83,033,021,533  | (a)  | 20,490,423,622 |
|      | - USD                                   | 47,411,263,721  | (b)  | 49,216,979,107 |
|      | Individual short-term borrowings        | 4,177,207,071   |      | 1,411,806,627  |
|      | - VND                                   | 3,544,550,000   | (c)  | 481,782,400    |
|      | - USD                                   | 632,657,071     | (d)  | 930,024,227    |
|      | Total                                   | 134,621,492,325 |      | 71,119,209,356 |

### (a) Short-term borrowings in VND comprised:

| Bank  | Term of a loan   | Rate of Interest  | Pledged assets  | Balance<br>31/12/2009 |
|---|--|---|---|-----------------------|
| Vietnam International<br>Bank (VIB)   | Not exceeding<br>the time limit of<br>8 months per a<br>loan agreement | Capital transferring<br>interest of 3 months in<br>VND of VIB +<br>interest-rate margin | Apartment at Phu<br>My Hung, properties<br>at Tan Binh, term<br>deposit in VCB bank | 55,484,352,128        |
| Bank for Investment<br>and Development of<br>Vietnam (BDIV) –<br>Ho Chi Minh branch | 4 - 5 months   | 10.5% - 12%/year  | Deposit account at banks  | 11,285,951,099        |
| An Binh Joint Stock<br>Commercial Bank  | 4 months   | 10.5%/year  | Goods, account receivables  | 4,861,963,506         |
| HSBC Bank   | 3 months   | 12%/year  | Deposit account at<br>HSBC bank   | 7,392,000,000         |
| Saigon - Hanoi Joint<br>Stock Commercial<br>Bank                                    | 7 months   | 10.5%/year  | Rights on liabilities<br>of agreement No.<br>091021 HPT-SHB<br>dated 21/10/2009     | 4,008,754,800         |
|   |  |   |   | 83,033,021,533        |



For the year ended 31 December 2009

### 5.11 Short - term borrowings and liabilities (continued)

(b) Short-term borrowings in USD comprised:

| Bank   | Term of Rate |  | Pledged sssets   | Balance 31/12/2009 |                   |  |
|--|--------------|--|--|--------------------|-------------------|--|
|  | loans        |  |  | USD                | Equivalent to VND |  |
| Vietnam International<br>Bank (VIB)              |              | Capital<br>transferring<br>interest of 3<br>months in USD of<br>VIB + interest-<br>rate margin | Apartment at Phu<br>My Hung, properties<br>at Tan Binh, term<br>deposit in VCB<br>bank | 431,587            | 7,743,102,368     |  |
| (BIDV) - Ho Chi<br>Minh branch                   | 5<br>months  | 5% - 6%/year   | Deposit account at banks   | 705,562            | 12,658,487,842    |  |
| HSBC Bank  | 3<br>months  | 4.1% - 8.5%/year   | Deposit account at<br>HSBC bank  | 205,472            | 3,686,373,511     |  |
| Saigon - Hanoi Joint<br>Stock Commercial<br>Bank |              | 6.8%/year  | Rights on liabilities<br>of agreement No.<br>091021 HPT-SHB<br>dated 21/10/2009        | 1,300,000          | 23,323,300,000    |  |
|  |              |  |  | 2,642,621          | 47,411,263,721    |  |

- (c) Individual short-term borrowings with terms of 3 12 months at interest rate 10%/year to meet the working capital.
- (d) Individual short-term borrowings with terms of 3 12 months at interest rate from 4% to 6%/year to meet the working capital.
- (2) See notes No 5.15 Long-term borrowings and liabilities

### 5.12 Taxes and obligations to the State

|      |                       | 31/12/2009     |     | 01/01/2009        |  |
|------|-----------------------|----------------|-----|-------------------|--|
|      |                       | VND            |     | VND               |  |
|      | VAT                   | 2,850,486,323  |     | 2,741,994,280     |  |
|      | Import- Export tax    | 888,234,793    |     | -                 |  |
|      | Corporate income tax  | 3,107,071,355  |     | 1,685,287,463     |  |
|      | Personal income tax   | 340,014,987    |     | 700,496,364       |  |
|      | Others                | 54,156,113     |     | -                 |  |
|      |                       | 7,239,963,571  |     | 5,127,778,107     |  |
| 5.13 | Short-term payables   |                |     |                   |  |
|      | • • • • •             | 31/12/2009     |     | 01/01/2009        |  |
|      |                       | VND            |     | VND               |  |
|      | Trade payables        | 74,711,482,715 | (*) | 21,775,360,213    |  |
|      | Advance from customer | 9,031,058,024  |     | 1,477,295,718     |  |
|      | Payable to employees  | 4,000,432,313  |     | 2,000,432,313     |  |
|      | Accruals expenses     | 519,291,721    |     | 3,353,423,774     |  |
|      |                       | 88,262,264,773 |     | 28,606,512,018    |  |
|      | (*) In which:         |                |     |                   |  |
|      |                       |                |     | 31/12/2009        |  |
|      | Trade payables        | USD            |     | Equivalent to VND |  |
|      | - VND                 |                |     | 34,956,630,809    |  |
|      | - USD                 | 2.215.866.00   |     | 39.754.851.906    |  |



74,711,482,715

### NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2009

| 5.14   | Other short-term payables                                |                |     |                 |
|--------|--|----------------|-----|-----------------|
| 100000 |  | 31/12/2009     |     | 01/01/2009      |
|        |  | VND            |     | VND             |
|        | Trade union fee  | 41,900,000     |     | *:              |
|        | Individual borrowing interest payables                   | 85,174,963     |     | 51,580,167      |
|        | Others   | 153,340,260    |     | _ 5%            |
|        | Total  | 280,415,223    | -   | 51,580,167      |
| 5.15   | Long - term borrowings and liabilities                   |                |     |                 |
| 2127   |  | 31/12/2009     |     | 01/01/2009      |
|        |  | VND            |     | VND             |
|        | Long-term borrowings BIDV                                | 459,000,000    |     | 29,500,000,000  |
|        | Long-term borrowings VIB                                 | 50,000,000     |     | 200,000,000     |
|        |  | 509,000,000    | (a) | 29,700,000,000  |
|        | (Less) Current portion of long-term<br>borrowing in 2009 |                |     |                 |
|        | - Long-term borrowing-BIDV                               | (184,000,000)  |     | (2,400,000,000) |
|        | - Medium-term borrowing-VIB                              | (50,000,000)   |     | (150,000,000)   |
|        | 3  | (234,000,000)  |     | (2,550,000,000) |
|        | Net book value   |                |     |                 |
|        | Long-term borrowing-BIDV                                 | 275,000,000    |     | 27,100,000,000  |
|        | Medium-term borrowing-VIB                                | -              |     | 50,000,000      |
|        |  | 275,000,000    |     | 27,150,000,000  |
|        | Convertible bond   | 21,416,440,000 | (b) | 33,660,550,000  |
|        | Total  | 21,691,440,000 |     | 60,810,550,000  |

(a) Long-term borrowings in VND comprised:

| Bank                         | Term of loans | Rate  | Pledged<br>assests     | Balance<br>31/12/2009 VND |
|------------------------------|---------------|---|------------------------|---------------------------|
| VIB                          | 36<br>months  | 1.05%/ month  | Assets taken from loan | 50,000,000                |
| BIDV – Ho Chi<br>Minh branch | 36<br>months  | rate of individual saving<br>account in 12 months<br>interest at maturity date +<br>3.2%/year | Assets taken from loan | 459,000,000               |
|                              |               |   |                        | 509,000,000               |

(b) This is value of 2,141,644 convertible bonds which were issued according to Chairman decision dated 9 November 2007. The par value is 10,000 VND, interest rate is 10%/year and paid at December 31 annually.

Bonds are only issued for existing shareholders and employees of the Company. The purpose of this issuing is used for mobilizing capital for constructing building office. Bonds will be transfer to stock at ratios 1:1 on January 2010



# NOTES TO THE FINANCIAL STATEMENTS (continued)

For the year ended 31 December 2009

### 5.16 Owner's equity

## a) Comparison schedule for changes in owner's equity

|                                 | Paid in capital | Surplus     | Treasury      | Foreign I<br>Exchange       | Foreign Investment & change development | Financial reserve fund | Bonus and welfare fund   | Undistributed<br>profit | Total              |
|---------------------------------|-----------------|-------------|---------------|-----------------------------|---|------------------------|--|-------------------------|--------------------|
|                                 |                 |             |               |                             | punj                                    |                        |  |                         | Í                  |
|                                 | VND             | OND         | AND           | ANA                         | AND                                     | AND                    | VND  | QNA                     | QNA                |
| Previous year beginning balance | 36,000,000,000  | 139,500,000 | (730,500,000) | 4                           | 342,240,000                             | 89,538,370             | 235,324,332  | 5,030,913,448           | 41,107,016,150     |
| Previous year capital increases | Ŀ               | •           |               | 41                          | •                                       |                        | i.   |                         | E.                 |
| Transferred to increase capital | £1,             | (#)         | g             | •                           | 1                                       | •                      | Ĭ  | 0000000000              | 900 000 0          |
| Previous year profit            | •               | ŭ           | £             | •                           | •                                       | # 10<br>10<br>11       | 1 1000   | 9,079,798,278           | 9,019,198,218      |
| Set up funds                    | · P             | 30          | 1             | •                           | •                                       | 250,000,000            | 450,000,000  | (700,000,000)           | •                  |
| Dividend by stock               | 2,476,550,000   | ¥           | •             | k                           | 0.00                                    | 1                      | 3  | (2,476,550,000)         | 6 20               |
| Dividend by cash                | (%)             | £           | •             | •                           |   | <u> </u>               | ę  | (3,666,655,500)         | (3,666,655,500)    |
| Sold treasury stock             | g               | ٠           | •             | 1182                        | à                                       | ţ                      | 1  | .*                      | F                  |
| Other increase/(decrease)       | ٠               | ą           | -1            | •                           | £                                       | 3.                     | (677,181,798)  | g)                      | (677,181,798)      |
| Previous year ending balance    | 38,476,550,000  | 139,500,000 | (730,500,000) |                             | 342,240,000                             | 339,538,370            | 8,142,534  | 7,267,506,226           | 45,842,977,130     |
|                                 |                 |             |               |                             |   |                        |  |                         |                    |
| Current year beginning balance  | 38,476,550,000  | 139,500,000 | (730,500,000) | •/                          | 342,240,000                             | 339,538,370            | 8,142,534  | 7,267,506,226           | 45,842,977,130     |
| Current year profit             | •               | 14)         | :1            | 3                           | 161                                     | •                      | •  | 20,512,084,291          | 70,512,084,291     |
| Set up funds                    | ,               | ¥           |               | *                           | 411,000,000                             | 411,000,000            | 1,643,900,000  | (2,465,900,000)         | M                  |
| Foreign exchange difference due |                 |             |               |                             |   |                        |  |                         | VECT. 0000 FOR 177 |
| to revaluation ending balances  | •               | *           | •             | (1,107,200,737)             | i                                       | •                      | F  | 1 100 100 000 000       | (1,107,200,737)    |
| Dividend by cash                | •               | Y           | ä             | 3                           | *                                       |                        | i  | (105,687,086,01)        | (100,08),080,01)   |
| Dividend by stock               |                 |             |               |                             |   |                        | 20 May 10 | 6                       |                    |
| Other increase/(decrease)       | •               | •           | 3             | ) <b>i</b>                  | À                                       |                        | (1,359,307,211)  | (380,883,811)           | (1,740,191,022)    |
| Current year ending balance     | 38,476,550,000  | 139,500,000 | (730,500,000) | (1,107,200,737) 753,240,000 | 753,240,000                             | 750,538,370            | 292,735,323  | 13,936,021,205          | 52,510,884,161     |
|                                 |                 |             |               |                             |   |                        |  |                         |                    |



For the year ended 31 December 2009

### b) Detail of owner's equity

According to the business certification of registration No 4203002304, amended at the sixth time dated 18 November 2009, the chartered capital of the Company is 38,476,550,000 VND,

|     | c) Capital transactions with owners and dis | C     | urrent ye                     | ar    | Previ   | ous year<br>VND           |
|-----|---|-------|-------------------------------|-------|---------|---------------------------|
|     | Contributed capital                         |       | VN                            | ע     |         | VIND                      |
|     | - Beginning balance                         | 38    | 476,550,0                     | 00    | 36,000  | ,000,000                  |
|     | - Increased                                 | 50,   |                               | -     |         | ,550,000                  |
|     | - Decreased                                 |       |                               | *     |         |                           |
|     | - Ending balance                            | 38.   | 476,550,0                     | 00    | 38,476  | ,550,000                  |
|     | Dividend paid                               |       | 96,785,50                     |       | (6,143, | 205,500)                  |
|     | d) Shares                                   |       |                               |       |         |                           |
|     | ***************************************     |       | 31/12/20                      | 09    | 01      | /01/2009                  |
|     | Authorized shares                           |       | 3,847,6                       | 55    | 3       | ,600,000                  |
|     | Issued                                      |       | 3,847,6                       | 55    | 3       | ,600,000                  |
|     | Purchased shares                            |       | 55,6                          |       |         | 55,660                    |
|     | Outstanding shares                          |       | 3,791,9                       |       |         | ,544,340                  |
|     | - Common stock                              |       | 3,791,9                       | 95    | 3       | ,544,340                  |
|     | - Preferred stock                           |       |                               | =     |         |                           |
|     | The par value of common stock (VND)         |       | 10,0                          | 00    |         | 10,000                    |
|     | SUPPLEMENTAL INFORMATIONS STATEMENT         | то    | ITEMS                         | SHOWN | ON      | INCOM                     |
| 5.1 | Revenue                                     |       |                               |       |         |                           |
|     |   | C     | urrent ye                     |       | Previ   | ous year                  |
|     | <u></u>                                     |       | VN                            |       | 150.050 | VND                       |
|     | Revenue                                     |       | 997,546,3                     |       |         | ,455,760                  |
|     | Minus: deductions from revenue              |       | 71,258,519                    |       |         | 434,601)                  |
|     | Net sales                                   | 701,9 | 26,287,79                     |       | 450,900 | ,021,159                  |
| 2   | Financial income                            |       |                               |       |         | •                         |
|     |   | ,     | Current ye                    |       | Prev    | ious year<br>VND          |
|     | Bank interest                               | Ť     | VN<br>005,045,9,              |       | 214     | 5,941,287                 |
|     | Dividend received                           | 1     | ,003,043,9                    | 29    |         | 1,873,068                 |
|     | Foreign exchange gain                       | 3     | ,068,751,5                    | 77    |         | 2,659,044                 |
|     | Total                                       |       | ,073,797,5                    |       |         | 3,473,399                 |
|     | Total                                       |       | ,010,121,0                    |       | 5,00    | 3,1,030,22                |
| 3   | Financial expenses                          | ,     | Current ye                    |       | Prov    | ious year                 |
|     |   | ,     |                               | ND    | .1104   | VND                       |
|     | Interest expenses                           | 9     | ,715,643,8                    | 67    |         | 8,501,462                 |
|     | Foreign exchange loss                       |       | ,825,323,2                    |       |         | 7,962,945                 |
|     | B C C L C L C L C L                         |       | 329,206,4                     | 100   | 8       | 3,293,600                 |
|     | Provision for decline value of stocks       |       |                               |       | 0.      |                           |
|     | Other                                       |       | 75,298,9<br><b>,945,472,5</b> | 99    |         | 9,165<br><b>9,767,172</b> |

For the year ended 31 December 2009

| 6.4 | Selling expenses                            |                |                                       |
|-----|---|----------------|---------------------------------------|
|     |   | Current year   | Previous year                         |
|     |   | VND            | VND                                   |
|     | Employees                                   | 23,051,779,653 | 24,271,654,465                        |
|     | Depreciation                                | 1,826,153,246  | 2,376,881,634                         |
|     | Tools                                       | 1,133,161,630  | 1,117,827,322                         |
|     | Transportation                              | 405,887,005    | 413,179,197                           |
|     | Warranty                                    | 500,185,864    | 298,429,663                           |
|     | Advertisement                               | 4,462,407,305  | 1,795,643,174                         |
|     | Others                                      | 7,202,293,167  | 8,654,500,494                         |
|     | Total                                       | 38,581,867,870 | 38,928,115,949                        |
| 6.5 | General and administration expenses         |                |                                       |
|     | Section 1997 Section 1997                   | Current year   | Previous year                         |
|     |   | VND            | VND                                   |
|     | Employees                                   | 9,791,896,625  | 6,893,098,301                         |
|     | Tools, stationery                           | 1,105,170,916  | 845,184,746                           |
|     | Depreciation                                | 875,732,726    | 1,262,795,187                         |
|     | Provision expense                           | 31,634,150     |                                       |
|     | Charges, fees                               | 3,910,343,194  | 1,857,320,758                         |
|     | Others                                      | 3,814,603,186  | 4,006,390,038                         |
|     | Total                                       | 19,529,380,797 | 14,864,789,030                        |
| 6.6 | Other incomes                               |                |                                       |
| 0.0 | Other incomes                               | Current year   | Previous year                         |
|     |   | VND            | VND                                   |
|     | Amount received from the liquidation of the | 65,000,000,000 | V11D                                  |
|     | right of land-use at No, 205 A Hoàng Văn    | 05,000,000,000 |                                       |
|     | Thu, Phú Nhuận district                     |                |                                       |
|     | Rewards received from suppliers             | 1,430,261,113  | 2,294,912,740                         |
|     | Amount received from disposal fixed assets  | 193,454,544    | 2,22 1,2 (2) 10                       |
|     | Others                                      | 195,433,283    | 725,315,913                           |
|     | Total                                       | 66,819,148,940 | 3,020,228,653                         |
|     | -   |                |                                       |
| 6.7 | Other expenses                              | ~ "            |                                       |
|     |   | Current year   | Previous year                         |
|     | The state of the state of                   | VND            | VND                                   |
|     | Fees related to liquidation of the right of | 56,974,137,294 | -                                     |
|     | land use                                    | 200 015 022    |                                       |
|     | Net book value of fixed assets on disposal  | 289,015,832    | # # # # # # # # # # # # # # # # # # # |
|     | Penalty                                     | 263,642,850    | 519,506,159                           |
|     | Others                                      | 578,172,598    | 23,756,493                            |
|     | Total                                       | 58,104,968,574 | 543,262,652                           |



For the year ended 31 December 2009

### 6.8 Current corporate income tax expense

|                                | Current year<br>VND | Previous year<br>VND |
|--------------------------------|---------------------|----------------------|
| Profit before tax              | 24,863,132,474      | 11,607,683,641       |
| Taxable income                 | 24,863,132,474      | 11,607,683,641       |
| Income tax rate                | 25%                 | 28%                  |
| - Common income tax rate - 28% | 6,215,783,119       | 3,250,151,419        |
| - Decreased 30% CIT            | (1,864,734,936)     | (722,266,056)        |
| Current income tax payable     | 4,351,048,183       | 2,527,885,363        |

### 6.9 Earning per share

|  | Current year<br>VND                  | Previous year<br>VND                |
|--|--------------------------------------|-------------------------------------|
|  |                                      |                                     |
| Accounting profit after tax  | 20,512,084,291                       | 9,079,798,278                       |
| Profit or loss allocated to common stockholders Weighted average of outstanding common share | 20,512,084,291<br>3,791,995<br>5,409 | 9,079,798,278<br>3,791,995<br>2,394 |
| Earning per share  | 5,409                                | 2,394                               |

Chief accountant

NGUYEN THI HONG HAI

Ho Chi Minh City, 19 March 2010

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CÓNG TY
CÓ PHẨN
DỊCH VỤ CÔNG NGHỆ
TIN HỘC
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